

# Sales agreement

Between



and

**port:safety**  
in the business of saving lives

<b>Buyer</b> Ilfracombe Harbour Att: Harbour Master North Devon Council The Quay Ilfracombe EX34 9EQ United Kingdom EORI number:	<b>Seller</b> Port-Safety ApS Havnevej 1 4000 Roskilde Denmark VAT number: DK38312189
--	--

## Contract reference / Purchase order no.

Buyer's PO number	Seller's Order Number
-------------------	-----------------------

## Delivery terms

Incoterms DAP: [Ilfracombe Harbour, The Pier, Ilfracombe, Devon EX 9EQ, UK.](#)

## Delivery time

Due to custom colouring of Modules, product delivery time is dependent on next scheduled factory production.

## Product and Price (excluding VAT)

Product	Length	Price	Quantity	Total
"Old Quay Head"				
LifeLadder, Custom colour; Ivory (RAL9010)	2,7 m	EUR 1.235	1	EUR 1.235
LifeLadder, Custom colour; Ivory (RAL9010)	6,3 m	EUR 2.015	1	EUR 2.015
LifeLadder, Custom colour; Ivory (RAL9010)	6,6 m	EUR 2.080	1	EUR 2.080
LifeLadder, Custom colour; Ivory (RAL9010)	7,2 m	EUR 2.210	2	EUR 4.420
LightUnits		EUR 450	5	EUR 2.250
"The Cove"				
LifeLadder, Custom colour; Ivory (RAL9010)	3,6 m	EUR 1.430	1	EUR 1.430
LifeLadder, Custom colour; Ivory (RAL9010)	4,5 m	EUR 1.625	1	EUR 1.625
LifeLadder, Custom colour; Ivory (RAL9010)	5,1 m	EUR 1.755	1	EUR 1.755
LifeLadder, Custom colour; Ivory (RAL9010)	5,7 m	EUR 1.885	1	EUR 1.885
LifeLadder, Custom colour; Ivory (RAL9010)	6,3 m	EUR 2.015	2	EUR 4.030
LifeLadder, Custom colour; Ivory (RAL9010)	6,6 m	EUR 2.080	4	EUR 8.320
LifeLadder, Custom colour; Ivory (RAL9010)	6,9 m	EUR 2.145	1	EUR 2.145
LifeLadder, Custom colour; Ivory (RAL9010)	7,2 m	EUR 2.210	1	EUR 2.210
LightUnits		EUR 450	12	EUR 5.400

"Quay Wall"					
LifeLadder, Custom colour; Ivory (RAL9010)	3,6 m	EUR	1.430	1	EUR 1.430
LifeLadder, Custom colour; Ivory (RAL9010)	4,5 m	EUR	1.625	1	EUR 1.625
LifeLadder, Custom colour; Ivory (RAL9010)	5,1 m	EUR	1.755	1	EUR 1.755
LifeLadder, Custom colour; Ivory (RAL9010)	5,4 m	EUR	1.820	1	EUR 1.820
LifeLadder, Custom colour; Ivory (RAL9010)	5,7 m	EUR	1.885	1	EUR 1.885
LifeLadder, Custom colour; Ivory (RAL9010)	6,0 m	EUR	1.950	1	EUR 1.950
LifeLadder, Custom colour; Ivory (RAL9010)	6,3 m	EUR	2.015	1	EUR 2.015
LifeLadder, Custom colour; Ivory (RAL9010)	6,6 m	EUR	2.080	1	EUR 2.080
LightUnits		EUR	450	8	EUR 3.600
Repair set	6,3m			2	EUR 0
Repair set	7,2m			2	EUR 0
Raw material addon 19%					EUR 11.202
Freight					EUR 2.030
<b>Total</b>					<b>EUR 72.192</b>

Please note handholds are sold separately.

#### Packaging

The product(s) will be delivered on pallet(s) assembled and folded.

#### Assembly and Installation

Buyer is advised to closely follow the Assembly and Installation Guides included in the delivery.

Installation is done by the Buyer. Mounting bolts are not included and need to be procured separately by the Buyer based on the construction and material of the quay wall involved.

If needed, Seller can assist with customized mounting brackets. This involves additional costs for the Buyer, and the costs depends on the requirements specified by the Buyer.

#### Payment terms

At the time of confirming this agreement 30% of the total amount is invoiced. The remainder will be invoiced at the time of delivery. Buyer shall in both cases pay within 10 calendar days from the invoicing date.

#### General Terms and Conditions

The General Terms and Conditions of Sale available on the Port-Safety homepage are incorporated into this agreement by reference: <https://port-safety.com/terms-conditions/>

The terms of the Sales agreement overrule the General Terms and Conditions should there be conflicting terms.

#### Signatories

For **Buyer**

Date & Place:

For **Seller**

Date & Place: Copenhagen 30-11-2022

Name:

Title:

Name: Kim Haaning

Title: Managing Director

Please note:

- The offer is valid until end June 2022.
- On June 1<sup>st</sup>, 2022 the Raw material addon will increase to 15%
- On June 15<sup>th</sup>, 2022 the Raw material addon will increase to 19%

Offer is accepted by Buyer signing and returning scanned document by e-mail or by confirmation of offer on email.